



Daniel Encell

Director, Estates Division – Berkshire Hathaway HomeServices
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Full-time real estate professional specializing in fine homes, estate parcels, ranches, and beach property.

Proven success and experience

- “Top 10” Berkshire Hathaway Agent Worldwide: 2021, 2020, 2019; 2018; 2017; 2016; 2015; 2014; 2013; 2012; 2010; 2009; 2008; 2007; 2006; 2005; 2004 (Currently ranked #6 Nationwide)
- Wall Street Journal “Top 100” Agents Nationwide (out of 1.3 million)
- #1 or #2 individual agent for entire Santa Barbara Multiple Listing Service (over 1,230 agents): 2018; 2017; 2016; 2015; 2014; 2013; 2011; 2008; 2007; 2005; 2004; 2003; 2002; and 2000 (includes sales in Montecito, Summerland, Hope Ranch, Santa Barbara, Goleta, Carpinteria, and Beach Property)
- #1 individual Berkshire Hathaway Agent for Santa Barbara County: 2018; 2017; 2016; 2015; 2014; 2013; 2012; 2011; 2010; 2009; 2008; 2007; 2006; 2005; 2004; 2003; 2002; 2001
- Fred Sands Realtors overall #1 Agent in Montecito/Santa Barbara, 1989-2000
- Over \$1.5 Billion in closed local sales
- A history of satisfied clients

Licensed Attorney 1986 – 1993

Graduate of UCLA School of Law with training in: contracts; tax; real estate law; and, estate planning

Graduate of UCSB with High Honors with a double major in Business Economics and Law & Society

Alumnus Cate School

Founder and Past President of Santa Barbara Young Professionals Club

Featured Author: UCSB Economic Forecast Project and California Economic Project — Residential Real Estate

“Think - Work - Produce”



BERKSHIRE HATHAWAY

HomeServices

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COLLECTION™